

"No Marking Up"

"No Marking Down"

## Standardized Quality and Price Assures Service and Satisfaction

The fundamental principles of our merchandising is to maintain the same price on garments of superior quality every month of the year.

At Odum, Taylor & White you are not asked to pay long profits during the season to keep up a sales force during the dull season. Nor do we search the markets for "off-brands," "seconds" or "job-lots" to offer the public in "hurrah sales" at supposedly marvelous reductions.

Each suit, overcoat or article of haberdashery in our establishment is marked in plain figures, and at a price that means only a small, legitimate profit. It is the volume of business upon which we must make our profits.

Standardization is an accepted principle of manufacturing and selling—it means greater service, value and satisfaction.

When you buy your clothes here you are certain that it is the biggest dollar's worth money can buy—and that the styles are correct. Under this policy we have the widest choice of suits, overcoats, hats and haberdashery of standardized quality and known merit.

Buy Under the Economical Plan—Pay the Same Price Every Month of the Year

# ODUM, TAYLOR & WHITE

49 N. MAIN ST.

MEMPHIS

## CAN NEGRO LABOR COMPETE OPENLY?

Maximum Production and  
Maximum Efficiency Only  
Standards.

BY REV. T. O. FULLER.  
Should the negroes of the South ever find themselves forced into competition with any other group for the labor of the South, what in the way of merit would they have to offer? The fact that the negroes cleared the fields, bridged the rivers, tunneled the mountains, built the railroads and constructed the highways, and even protected the South and its civilization in war times, might not be sufficient to win the case today. New problems, new issues and new conditions have made labor more universally popular than ever before in the history of the world, and the race may be to the swift and the battle to the strong in the present industrial crisis. "Maximum production" is the watchword and maximum efficiency is the demand of the hour. Labor that wins must have the proper spirit; must be dependent, both as to continuity and regularity, on the business and that efficiency is its most valuable asset. What was once held through some sort of affection must hereafter be held by skill. Let us go in and possess it. We are well able. Committees on programs and resolutions for the Roosevelt memorial held meetings yesterday.

The special committee selected to make plans for the Howe drive met Friday morning at 10 o'clock at Howe institute.

The Working Girls' home at 723 Walker avenue offers protection for those who wish home comforts at moderate rates. It is located after the Y. W. C. A.

A large number of boys are attending the private schools and working in families. This helps the boys, helps the schools and provides reliable house-boys.

Thomas H. Hayes attended the stockholders' meeting of the Standard Life Insurance company at Atlanta, Ga., this week.

As soon as the returned soldiers find suitable opportunities they should settle down to remunerative employment, which guarantees citizenship. Uniforms and salaries are very much in place when Uncle Sam foots the bill, but the situation changes the morning after.

There is a great demand for negro school teachers. Many of them are doing other work because of the good wages offered in other fields.

Before quitting one job give the employer notice as a matter of courtesy. You might wish a kind word from him some day.

Did you know that it was criminal to use one's automobile without permission? I have seen persons sentenced to prison for this. The fact that you work for the owner makes no difference unless it changes the offense, to a breach of trust.

## MISSISSIPPIANS TO PROTEST HUGGINS PARDON

JACKSON, Miss., Jan. 17. (Sp.)—Much protest has been raised in Pike county over the pardon of Tony Huggins, a life-terminer, sent up from that county to the state penitentiary in 1912. He was under sentence to be hanged for the crime he had committed, and was saved from the gallows only by the intervention of his wife, who made several pitiful appeals to Gov. Brewer to spare her husband. It is stated that she also visited the executive mansion and prevailed upon Mrs. Brewer to intercede with the Governor in her husband's behalf. The governor finally commuted the death sentence to life imprisonment. The killing of Givens by Huggins, according to eye-witnesses, who testified at the trial, was a cold-blooded affair. An hour or so before the homicide the two men had quarreled, and Huggins shot him down. Several bullets were fired into the body while Givens lay dying. It is stated that Huggins, in conviction and death sentence, which was later affirmed by the supreme court without a dissenting vote. The commutation followed.

## MISSISSIPPI PRESBYTERY TO PAY SCHOOL DEBTS

JACKSON, Miss., Jan. 17. (Sp.)—Managers and quotas for each presbytery in Mississippi for the "Out-of-Debt" campaign have been announced by the General Assembly of the Mississippi Presbytery. The total amount of the debt is \$125,000 from the five church schools, have been announced by Rev. Robert M. McChesney, campaign secretary, as follows:

Mississippi Presbytery—Quota, \$4,000; managers, H. H. Thompson, chairman; T. M. Lenny, W. H. Hill, O. M. Anderson, G. M. Smith, A. W. Huggins, Meridian Presbytery—Quota, \$12,500; managers, G. L. Tucker, chairman; H. M. Jenkins, E. B. Witherspoon, W. H. McIntosh, C. S. Newman, H. D. Shaw, North Mississippi Presbytery—Quota, \$5,000; managers, A. A. Walker, chairman; C. Z. Berryhill, P. R. Berryhill, R. F. Kimmons, D. M. Featherstone, W. H. Whicker.

East Mississippi Presbytery—Quota, \$5,000; managers, W. A. Downing, chairman; W. L. Downing, R. L. Campbell, Charles L. Power, H. S. Henderson, E. J. Curtis, George P. Scott, J. J. McChesney, Meridian Presbytery—Quota, \$12,500; managers, J. B. Hutton, chairman; W. L. Downing, R. L. Campbell, Charles L. Power, H. S. Henderson, E. J. Curtis, George P. Scott, J. J. McChesney, Meridian Presbytery—Quota, \$12,500; managers, J. B. Hutton, chairman; W. L. Downing, R. L. Campbell, Charles L. Power, H. S. Henderson, E. J. Curtis, George P. Scott, J. J. McChesney.

## BANKER RESIGNS.

NEWBERN, Tenn., Jan. 17. (Sp.)—William Merwin has tendered his resignation as cashier of the Farmers and Merchants Bank in Newbern, after having charge of it for a number of years. Mr. Merwin was a leading worker in the recent war campaign drives. Bush Crenshaw, who has been assistant cashier for the past four years, has been appointed to succeed the resigned cashier, while Lloyd Lashley has been chosen assistant cashier.



## Before God—We are Responsible for their Future

THE whitening bones of millions of massacred men, women and children are strewn the plains of Asia Minor from the Black Sea to the Persian Gulf.

In a single day's travel, an American relief worker saw the mutilated corpses of more than five thousand outraged women, piled by the roadside.

Thousands of living babies have been hurled into the rushing tides of the Euphrates, the Tigris and other rivers.

From the town of Harpoot eighteen thousand persons were deported, mostly women and girls. Deported—driven for endless miles over mountains, plains, deserts in bitter cold and parching heat. Their mounted guards, ex-convicts, criminals, ruffians of the lowest order.

At the end of sixty-four days the survivors, one hundred and eighty-five out of the eighteen thousand, staggered into a town hundreds of miles from where they started. Covered only with rags they were shuddering skeletons, half dead of their suffering, half blind with starvation.

Of the others, some died of privation and hardship, some starved to death, some were eaten by wild beasts. God alone knows how the rest came to an end at the hands of worse than wild beasts.

The story of Harpoot is the story of

hundreds of towns in the Near East. In wretched groups, the survivors are straggling in from the deserts. Armenians, Syrians, Greeks, Jews, bringing disease, famine, woe as they come.

There are four million of these refugees. They have not even a crust of bread unless we provide it and four hundred thousand of them are orphaned children, little more than babies, helpless, resourceless, hungry. Seventeen cents a day, five dollars a month, sixty dollars a year will keep the breath of life in one of those emaciated bodies.

If this were the end of the story, appeal would be useless. Turko-German fiendishness would make aid almost unavailing.

But these oppressed peoples have been freed from Turkish rule, through the victory of the Allies and America. They need only our help for a little time to re-establish themselves as self-supporting nations.

It will take thirty million dollars to care for their immediate needs in food and clothing, and buy tools, farm implements, seeds, live stock to put them on a self-supporting basis within the year.

This is the work we have to do—to raise that thirty million dollars—and to raise it now before the survivors perish.

For the honor of America we cannot let their misery go unheeded. They have passed through unnameable hells of suffering. We cannot blot out their past. But before God we are responsible for their future—we are responsible for the rebuilding of these races. This is our work. Are you ready?

Every dollar subscribed goes to the Relief Work  
All expenses are privately met  
All funds are cable through the Department of State  
All funds are distributed through U. S. Consuls or American Agencies  
Our Government is prevented from giving aid  
The Red Cross is not organized for Relief Work in these sections

## AMERICAN COMMITTEE FOR RELIEF IN THE NEAR EAST

(Formerly American Committee Armenian-Syrian Relief)

Make Checks Payable to

L. C. HUMES, Treasurer

156 Madison Ave.

Shelby County's Share, \$50,000

## YOUR DENTAL WORK

There is nothing so essential to good health and a good appearance as perfect teeth. Do you have your teeth examined regularly? Do you give them the attention you should? Far too many people delay having dental work done until it is too late. Decide now to have your teeth put in perfect condition at once. Consultation and examination will cost you nothing.



## THESE ARE MY PRICES FOR 1919 YOU CAN'T BEAT THEM

Regular \$20 Winfrey Set of Teeth ..... \$8.75  
Regular \$10 Winfrey Gold Crowns ..... \$4.25  
Regular \$10 Winfrey Bridge Work ..... \$4.25  
My work at these prices is the finest possible to buy. It is the best made, and goes out under my absolute personal guarantee.

17 Years at Main and Union. "The Old Reliable" Over 28 Years' Practice.  
**DR. C. C. WINFREY, Dentist**  
86 Union Ave., Cor. Main—Over Drug Store.  
Office Hours: 8 a.m. to 6 p.m. Sundays, 9 a.m. to Noon.

## DRINK HOT WATER IF YOU DESIRE A ROSY COMPLEXION

Says we can't help but look better and feel better after an inside bath.

To look one's best and feel one's best is to enjoy an inside bath each morning to flush from the system the previous day's waste, sour fermentations and poisonous toxins before it is absorbed into the blood. Just as coal, when it burns, leaves behind a certain amount of incalculable material in the form of ashes, so the food and drink taken each day leave in the alimentary organs a certain amount of indigestible material, which if not eliminated, forms poisons and poisons which are then sucked into the blood through the very vessels which are intended to suck in only nourishment to sustain the body.

If you want to see the glow of healthy bloom in your cheeks, to see your skin get clearer and clearer, you are told to drink every morning upon arising, a glass of hot water with a teaspoonful of limestone phosphate in it, which is a harmless means of washing the waste material and toxins from the stomach, liver, kidneys and bowels, before putting more food into the stomach.

Men and women with sallow skins, liver spots, pimples or pallid countenances, or those who wake up with a coated tongue, bad taste, nasty breath, itches, bilious spells, acid stomach or constipation should begin this phosphate hot water drinking.

A quarter pound of limestone phosphate costs very little at the drug store, but is sufficient to demonstrate that just as soap and hot water cleanses, purifies and freshens the skin on the outside, so hot water and limestone phosphate act on the inside organs, adv

## CARELESS USE OF SOAP SPOILS THE HAIR

Soap should be used very carefully, if you want to keep your hair looking its best. Most soaps and prepared shampoos contain too much alkali. This dries the scalp, makes the hair brittle, and ruins it.

The best thing for steady use is just ordinary multifid coconut oil (which is pure and greaseless), and is better than the most expensive soap or anything else you can use.

One or two teaspoonfuls will cleanse the hair and scalp thoroughly. Simply moisten the hair with water and rub it in. It makes an abundance of rich, creamy lather, which rinses out easily, removing every particle of dust, dirt, dandruff and excessive oil. The hair dries quickly and evenly, and it leaves the scalp soft, and the hair fine and silky, bright, lustrous, fluffy and easy to manage.

You can get multifid coconut oil at any pharmacy. It's very cheap, and a few ounces will supply every member of the family for months.

## SPIKES PULLED CAUSE WRECK ON FRISCO

HOLLY SPRINGS, Miss., Jan. 17.—W. E. Lewis, of Amory, Miss., engineer of Frisco south bound passenger train 103, was instantly killed and several other persons were hurt when the train went into a 50-foot ditch three miles south of this city at 10:30 o'clock Thursday night. Fireman Ed Pratt was also injured, being badly scalded. Others injured, though not severely, were passengers in the chair cars all of whom were able to proceed south on a wreck at midnight.

Searchers for Lewis' body, which was pulled out of the wreckage at the engine, said this morning that spikes had been pulled near the scene of the wreck. The entire train went into the ditch with the exception of two rear Pullman cars.

## N. Y. APARTMENT STRIKE VICTORY FOR TENANTS

NEW YORK, Jan. 17.—The "strike" called by 35 families occupying an apartment house on the upper East Side, who were evicted Wednesday after they had refused for several months to pay their rent until hot water was forthcoming, has been settled.

## FOR COLDS AND GRIPPE DOCTORS FIND REMEDY

Physicians and druggists are elated over the fact that they have at last found a genuine and dependable remedy for colds, sore throat, influenza and grippe. For years they have depended chiefly upon the old style calomel, which is certainly fine, but unfortunately many people would not take it because of its nauseating and dangerous qualities.

## NEGROES FORM LEAGUE TO ABOLISH "JIM CROW"

NASHVILLE, Tenn., Jan. 17. (Sp.)—A charter has been granted to the Tennessee Equal Rights association by the secretary of state, a new organization composed of negroes, which has for its purpose the abolishing of the "Jim Crow" law, "the enhancing of the value of good citizenship" and security of the "industrial and economic franchise." The objects of the league, which it is understood, is formed in opposition to the "Columbian union, a white fraternal organization, are set forth as follows:

## COTTON PLANT BANKS HOLD ANNUAL ELECTION

COTTON PLANT, Ark., Jan. 17. (Sp.)—At a meeting of the Bank of Cotton Plant and Trust Co., Thursday the following officers and directors were elected to serve during the year: R. D. James, re-elected president; R. D. James, vice-president; John R. Campbell, secretary; John R. Campbell, treasurer; and the following directors: J. R. Roon, W. A. Rives, J. M. McDowall.

## NUXATED IRON

"Say, Doctor, This Prescription Works Like Magic."

Physician Says Nuxated Iron Quickly Puts Astonishing Strength and Energy into the Veins of Men and Brings Roses to the Cheeks of Nervous, Run-Down Women.

Ask the first hundred strong, healthy people you meet to what they owe their strength and see how many reply, "Nuxated Iron." Dr. James Francis Sullivan, formerly physician of Bellevue Hospital (Outdoor Dept.), New York, and the Westchester County Hospital, says: "Thousands of people suffer from iron deficiency, but do not know what to take. There is nothing like organic iron—Nuxated Iron—to enrich the blood, make beautiful, healthy women, and strong, vigorous iron men. To make absolutely sure that my patients get real organic iron and not some form of the metallic variety, I always prescribe Nuxated Iron in its original packages. Nuxated Iron will infuse the strength and endurance of weak, nervous, run-down folks in two weeks' time in many instances."



## ROOFINGS

Iron and Steel Bars, Tanks, Wires, Fencing, Railway and Mill Supplies.

Pidgeon-Thomas Iron Co.  
84-86 N. Second St., Memphis.  
Phone 1500, 1501, 1502.

## DROPSY TREATMENT

It gives quick relief. Swelling and distressing symptoms rapidly disappear. Liver and kidneys act better. Improvement is realized. I send you a trial treatment, absolutely FREE. Try it. Never heard of anything like it equal for dropsy. Write to DR. THOMAS E. GREEN, Bank Bldg., Box N, Chatsworth, Ga.